

GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 1/31/2017

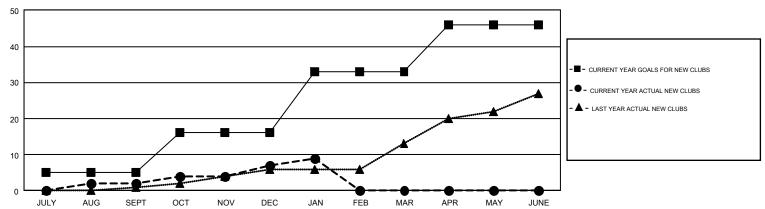
GMT Constitutional Area 4, Group D

GMT: TON SOETERS

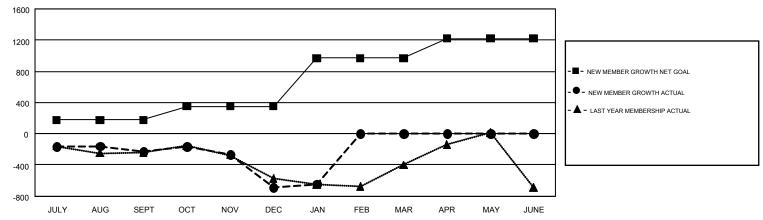
REPORT DOES NOT INCLUDE CLUBS IN UNDISTRICTED AREAS.

| Clubs | | | | Members | | | | |
|-----------------------|---------------|-----------|---------------|-----------------------|--|--|--|--|
| RESULTS FOR 2016-2017 | | | | RESULTS FOR 2016-2017 | | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS | QUARTER | NEW MEMBER GROWTH NET GOAL (not reinstated or transfers) | NEW MEMBER GROWTH ACTUAL (not reinstated or transfers) | DROPPED MEMBERS ACTUAL (including transfers) | |
| JULY/AUG/SEPT | 5 | 2 | 6 | JULY/AUG/SEPT | 175 | 544 | 774 | |
| OCT/NOV/DEC | 11 | 5 | 12 | OCT/NOV/DEC | 177 | 713 | 1,170 | |
| JAN/FEB/MAR | 17 | 2 | 0 | JAN/FEB/MAR | 616 | 351 | 310 | |
| APR/MAY/JUNE | 13 | 0 | 0 | APR/MAY/JUNE | 253 | 0 | 0 | |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| DROPPED CLUBS: 18 | | 690 CLUBS OF 1,725 ADDED 1 OR | GENDER DISTRIBUTION | | |
|-------------------------------|-------|-------------------------------|---------------------------------|-----------------|-------|
| | | MORE NEW MEMBERS | MALE | 26,304 (70.33%) | |
| | | | FEMALE | 11,098 (29.67%) | |
| DROPPED MEMBERS | | | | | |
| DECEASED | 179 | CLICK HERE FOR CUMULATIVE | TOTAL FAMILY UNIT MEMBERS | | 3,822 |
| CLUB CANCELLED 67 OTHER 2,005 | | MEMBERSHIP DATA | FAMILY MEMBERS PAYING HALF DUES | | |
| | | | | | 1,961 |
| TOTAL | 2,251 | | | | |